

GALVESTON DISTRICT DREDGING CONFERENCE

CONTRACTING DIVISION

27 SEPTEMBER 2007



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FY 08 NEW INITIATIVE

DURING FY 08 WE PLAN TO AWARD A
MUTIPLE AWARD TASK ORDER CONTRACT
(MATOC) FOR DREDGING SOME OF OUR
SHALLOW DRAFT CHANNELS.

EXAMPLES ARE:

a) HOT SPOTS ON THE GIWW



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b) ENTRANCE CHANNEL TO BOLIVAR

c) BRAZOS RIVER CROSSING



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AT THIS TIME NO DECISION HAS BEEN MADE ON HOW WE'RE GOING TO GROUP THE WORK TO MAKE THE MATOC A MORE EFFECTIVE AND EFFICIENT TOOL FOR OUR NEEDS.

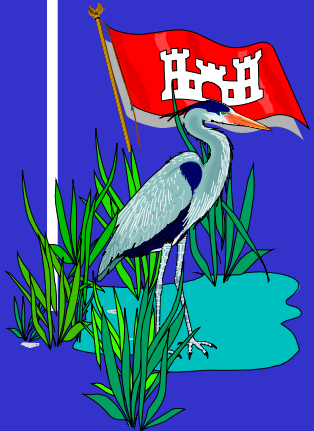


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WE ARE ALSO EXPLORING THE POSSIBILITY OF PLACING ALL HOPPER WORK UNDER THE MATOC.

THE PREDOMINANT NUMBER OF TASK ORDERS WILL BE AWARDED ON A COMPETITIVE LOW BID BASIS.



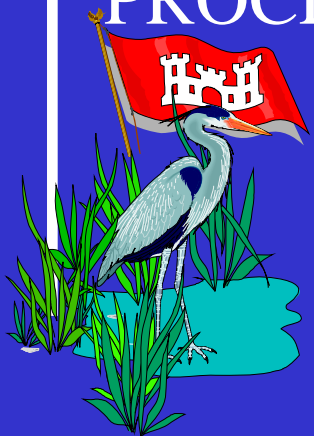
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ALL BIDDERS WILL IMMEDIATELY KNOW
THE BID RESULTS.

OUR GOAL IS TO MAKE THIS NEW METHOD
AS TRANSPARENT AS POSSIBLE.

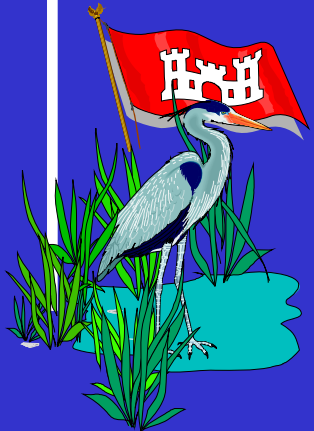
WE'LL BE CONTACTING THE DREDGING
INDUSTRY FOR SUGGESTIONS ON THIS
PROCESS.



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MATOC

MATOC CONTRACTS ARE DEFINED AS MULTIPLE AWARD TASK ORDER CONTRACTS THAT PROVIDE FOR AN INDEFINITE QUANTITY WITHIN STATED LIMITS OF SUPPLIES OR SERVICES DURING A FIXED PERIOD.



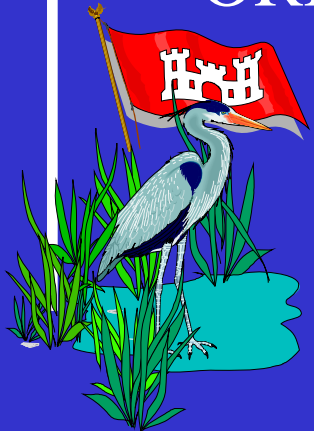
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ADVANTAGES OF AWARDING A MATOC ARE:

REDUCE PROCUREMENT LEAD TIME

CONTRACTS ARE IN PLACE

PRICES ARE ESTABLISHED AT TASK
ORDER LEVEL THROUGH COMPETITION



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CONSIDERATION FOR AWARD ON MATOC
WILL BE MADE ON THE FOLLOWING BASIS:

PAST PERFORMANCE

EXPERIENCE



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SUBCONTRACTING PLAN

AVAILABILITY OF PLANT AND
EQUIPEMENT

PRICE



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ALL QUALIFIED FIRMS CAN BE INCLUDED
IN THE MATOC.

TASK ORDERS CAN BE ISSUED ON A LOW
BID OR BEST VALUE TYPE BASIS.



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THE “UMBRELLA” OR ORIGINAL MATOC WILL BE ISSUED AS A REQUEST FOR PROPOSAL (RFP) ON A BEST – VALUE TYPE BASIS.

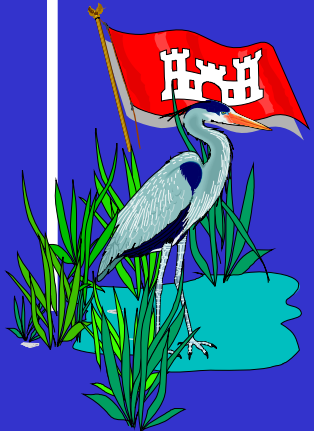
AS AN EXMPLE, THE SCOPE CAN INCLUDE THE ENTIRE COAST LINE OF TEXAS FOR HOPPER DREDGES.



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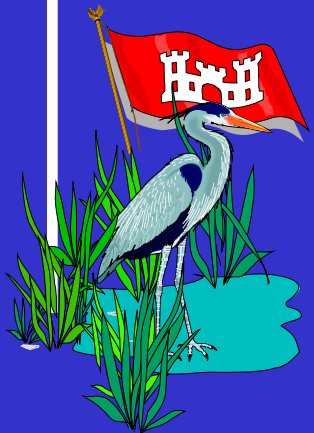
EVALUATION OF PROPOSALS, AS STATED EARLIER, MAY INCLUDE EXPERIENCE, PAST PERF., SUBCONTRACTING PLAN AND PRICE.



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AFTER AWARD OF THE UMBRELLA CONTRACT ALL FUTURE TASK ORDERS CAN BE COMPETED ON A LOW BID BASIS OR ANY OTHER METHOD AS DEEMED APPROPRIATE BY THE CONTRACTING OFFICER.



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WE ANTICIPATE AWARDING THE MATOC
AROUND 3RD QTR FY08.

CONTRACTS MAY BE SET-UP WITH A
BASE YEAR PLUS FOUR OPTION YEARS.



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THE CONTRACTING OFFICER WILL PROVIDE EACH AWARDEE A FAIR OPPORTUNITY TO BE CONSIDERED FOR EACH ORDER EXCEEDING \$2,500 ISSUED UNDER THE AWARD POOL, EXCEPT AS PROVIDED FOR IN THE FEDERAL ACQUISITION REGULATION (FAR)16.505(b)(2).



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